

IIT Guwahati Technology Innovation and Development Foundation

(A COMPANY INCORPORATED UNDER SECTION 8 OF THE COMPANIES ACT 2013) Research Building, IIT
GUWAHATI, GUWAHATI- 781039 (ASSAM)
Guwahati-781039, Assam

Applications are invited for an **OFFLINE/ ONLINE INTERVIEW** for the following Project position in the project entitled "**Technology for Underwater Exploration**" for the below mentioned posts.

Job Location: IIT Guwahati

Sl. No.	Project Staff Designation	No. of Vacancies	Pay Range	HRA	Medical Facility	Duration of Appointment in months	Qualifications
1	Business Development Manager	1	45,000	Yes		11 Months or until the project is completed.	1. Bachelor's Degree in (CSE/ Engineering/ Education/ Management) and MBA, with a minimum of 3 years' post-MBA experience in business development, partnerships, or related roles. 2. Excellent presentation and negotiation skills; proven ability to engage with government stakeholders (Defence, Railways, IT, Forest, Disaster Management, etc.). 3. Experience in RFP/tender management, bid/proposal preparation, and timely contract closure. 4. Strong track record in partnership development with academic institutions, government bodies, and industry; ability to represent the organization at seminars, forums, and networking events. 5. Familiarity with emerging technologies (AI/ML, Drones, 3D Printing) and capability to conduct orientation/awareness sessions. 6. Solid project management skills for planning, monitoring and reporting. 7. Willingness to travel across the North East Region for outreach and stakeholder engagement.

- The last date for applying is: 31st October 2025
- Shortlisted candidates will be informed via email regarding the date and time of the Interview.
- Shortlisted candidates have to appear in the Personal Interview in **OFFLINE/ ONLINE** Mode.
- Selection will be purely based on the performance of the candidate in the interview.
- **No TA/ DA will be paid to the candidates for appearing in the test/interview.**

Interested candidates may mail their CV with mark sheets, certificates of educational qualifications and experiences (if any) along with copies of relevant documents and Links to view previously made Projects (if applicable) to: skdwivedy69@gmail.com keeping rishighose@tih.iitg.ac.in in CC on or before 31st October 2025.

The shortlisted candidates with adequate academic qualifications and experience will be intimated by email.

For any clarification, contact: **TIH IIT Guwahati Email: tih@iitg.ac.in**

The candidates who are already employed under Central/State Govt./ PSU/ Autonomous Bodies/ Private Organizations etc. will have to submit a No-objection Certificate (NOC) from the concerned employer in advance or at the time of the interview failing which the candidate will not be allowed to appear for an interview.